

Message Text

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46

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 221147Z NOV 76
FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 8313
AMEMBASSY ANKARA

UNCLAS ISTANBUL 4562

E.O. 11652: N/A
TAGS: BBSR,TU
SUBJECT: WTDR/FTI-M.A.N. KAMYON VE OTOBUS SANAYII A.S.

REF: USDOC 18501

1. TURKEY 2. CNTRY CODE: 489 3. SER.NO.; NA
4. M.A.N. KAMYON VE OTOBUS SANAYII A.S.
5. P.O. BOX; NA; CIRPICI YOLU 10, TOPKAPI
6. ISTANBUL, TURKEY
7. ESTABL: 1966 8. EMPL: 837 9. SIZE: (18-X) VERY LARGE
10. REPUTATION: (22-X) GOOD
11. SELLS THROUGHOUT TURKEY AND EXPORTS TO IRAQ.
12. RPT DATE: 11/76
13A. 37113/03 MFR. DIST. BUSES (CITY AND INTERCITY)
13B. 37112/03 MFR. DIST. TRUCKS AND TRUCK TRACTORS
14. CONTACT; ALI NIZAMOGLU TITLE: GENERAL DIRECTOR
15. CABLE: MANAS - ISTANBUL 16. TELEX: 22367 MAN TR
17. TEL. 762040
18. FINANCIAL REFS; TURKIYE IS BANKASI, BEYOGLU, ISTANBUL; YAPI VE
KREDI BANKASI, PARMAKKAPI, ISTANBUL; VAKIFLAR BANKASI, TAKSIM,
ISTANBUL; AKBANK, GAYRETTEPE, ISTANBUL; EMLAK KREDI BANKASI,
ATATURK BULVARI, ISTANBUL; T.V. ZIRAAT BANKASI, HAL, ISTANBUL.
19. TRADE REFS: M.A.N., 8000 MUNICH 50, WEST GERMANY.
20. FOREIGN FIRMS REPRESENTED: M.A.N., 8000 MUNICH 50, W. GERMANY,
FOR CKD TRUCK AND BUS PARTS, AGENVY ACQUIRED 1966.
21. LARGE FIRM MANUFACTURES BUSES, TRUCKS AND TRUCK TRACTORS UNDER
MAN (W. GERMANY) LICENSE. MAJOR SHAREHOLDERS ARE ERCAN HOLDING
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(63 PCT), AND MAN (33 PCT). ERCAN HOLDING IS LARGE, WELL KNOWN INDUST

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RIAL GROUP WITH CONTROLLING INTEREST IN SEVEN OTHER CONCERNS: SEMAK
INSAAT SANAYI VE TICARET A.S., MANUFACTURER OF ISOLATION MATERIALS
FOR THE CONSTRUVTION INDUSTRY; MEGES INSAAT SANAYI VE TICARET A.S.,
DISTRIBUTOR OS SEMAK'S PRODUCTS; ISTANBUL MAHLE PISTON SANAYI A.S.,
MANUFACTURER OF ENGINE PISTONS; MARMARA MOTORLU VASITALAR ITHALAT VE
IHRACAT A.S., DISTRIBUTOR OF ISTANBUL MAHLE' SPRODUCTS; AKIP TEKSTIL
SANAYI VE TICARET A.S., MANUFACTURER OF COTTON AND SYNTHETIC FIBRE;
AND CINAR OTELCILIK A.S., OPERATING LARGE HOTEL IN ISTANBUL. ERCAN
HOLDING'S EXECUTIVE BOARD IS COMPOSED OF TEVFIK ERCAN, SUAT HAYRI
URGUPLU, BEHCET OSMANAGAOGU, PROF.MEMDUH YASA, HALIS KAYNAR,
PROF. UNAL TEKINALP, DR. YUSUF OZAL, ALL REPUTABLE AND COMPETENT
BUSINESSMEN. MAN'S CAPITAL IS TL 54 MILLION (TL 16.50 - \$1) OF WHICH
TL 33 MILLION IS PAID. IN 1975 THE FIRM MANUFACTURED 1034 TRUCKS
(INCLUDING 100 EXPORTED TO IRAQ), 43 TRACTORS AND 161 BUSES, WITH SA
LES
TOTALING TL 467 MILLION. BANKS REPORT THAT FIRM HAS SOUND FINANCIAL
STANDING, HIGHLY RECOMMENDED.

22. PREPARED BY: G.SERAN; APPROVED BY: R.W. BECKHAM;
AT: U.S. CONSULATE GENERAL, ISTANBUL.

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